



Understanding NASH as a metabolic disease



Guideline recommendations for NAFLD/NASH diagnosis and management



Novo Nordisk's commitment to Liver Health

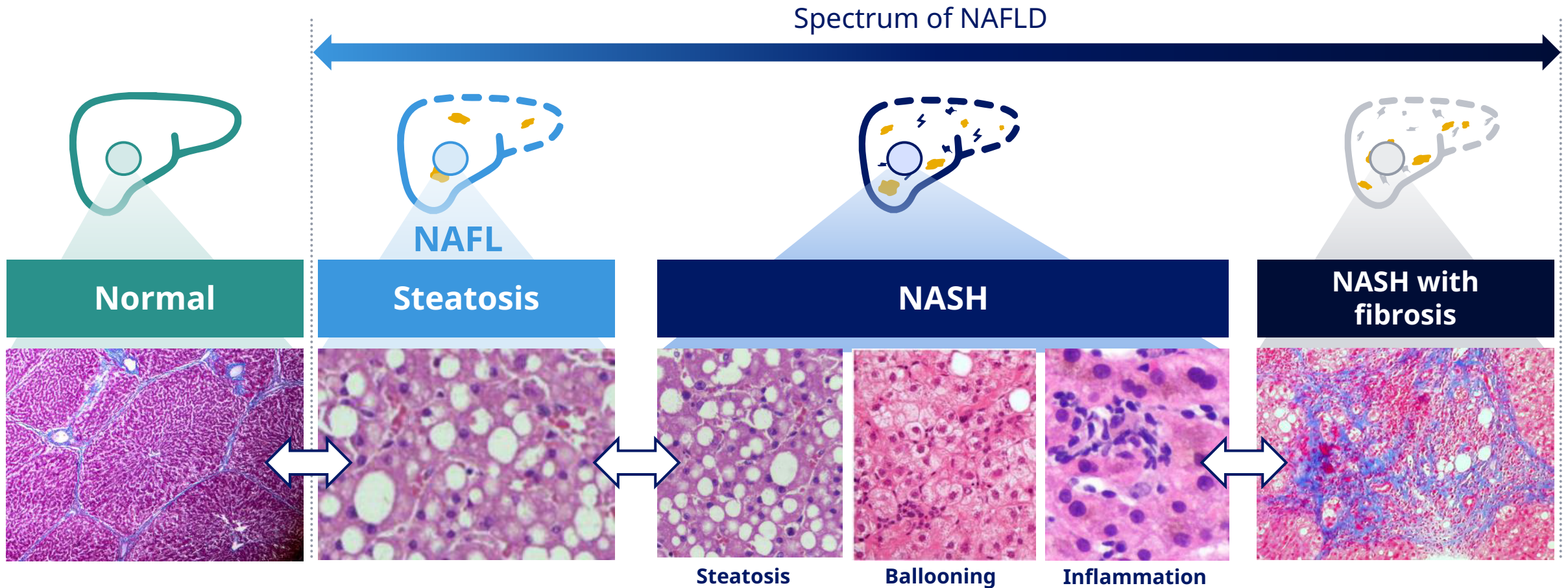


Understanding NASH as a metabolic disease





NASH is the progressive form of NAFLD



NAFLD, nonalcoholic fatty liver disease; NAFL, nonalcoholic fatty liver; NASH, nonalcoholic steatohepatitis.

Chalasani N et al. Hepatology 2018;67:328-57.

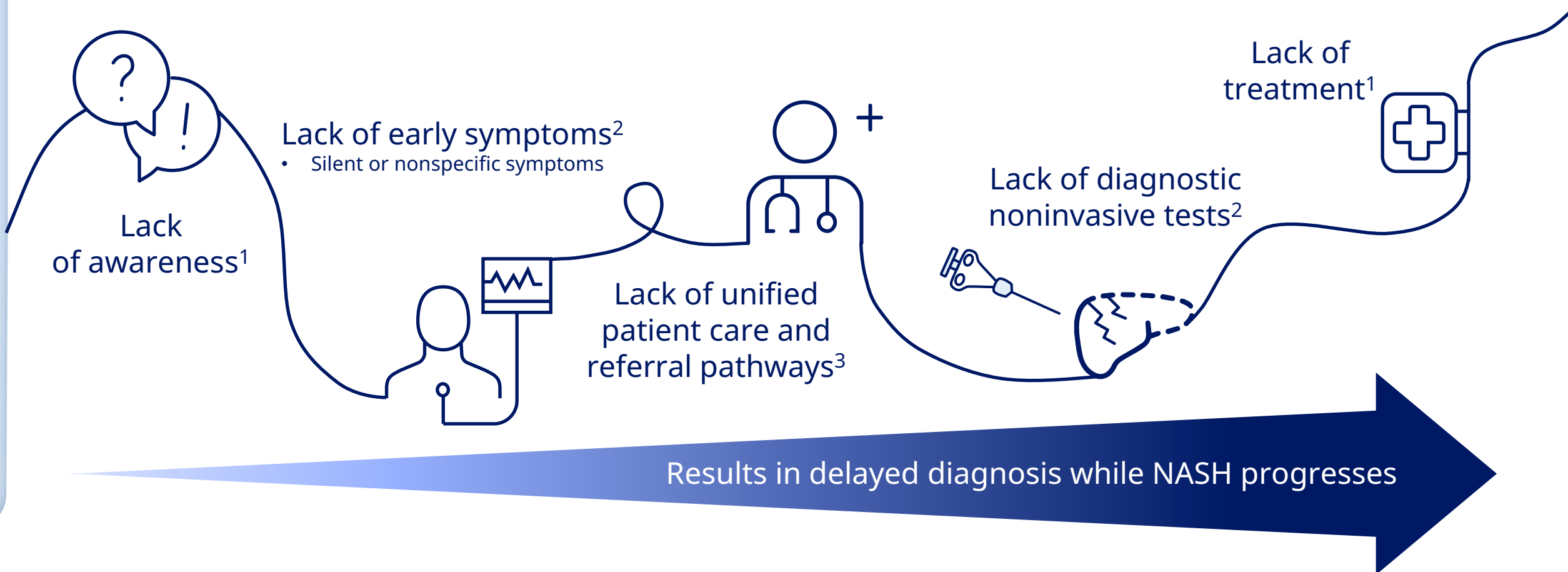
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Driving change for generations



Patients living with NASH have unspecific symptoms and are often undiagnosed until later stages of disease



NASH, nonalcoholic steatohepatitis.

1. Ratziu V et al. J Hepatol 2015;62(1 Suppl):S65-75; 2. Ofosu A et al. Ann Gastroenterol 2018;31:288-95; 3. Lazarus JV et al. Nat Rev Gastroenterol Hepatol. 2021;18:717-29.



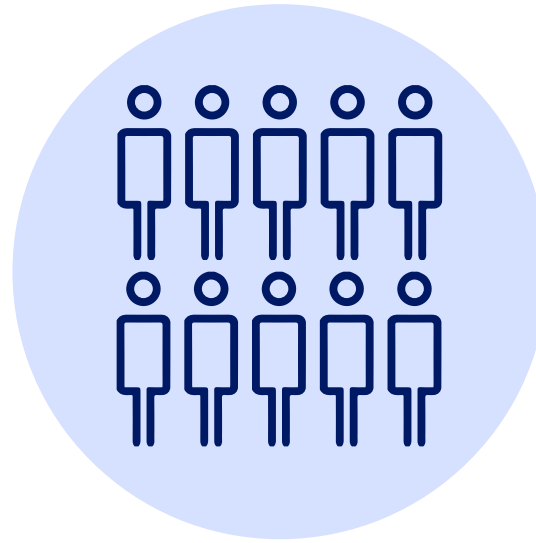


Patients with NASH have a higher burden of health-related comorbidities

11.2 M (68%)
with hypertension

11.9 M (72%)
with dyslipidemia

11.7 M (71%)
with MetS



US patients living with
NASH
16.5 M

13.5 M (82%)
with obesity

7.8 M (47%)
with T2D

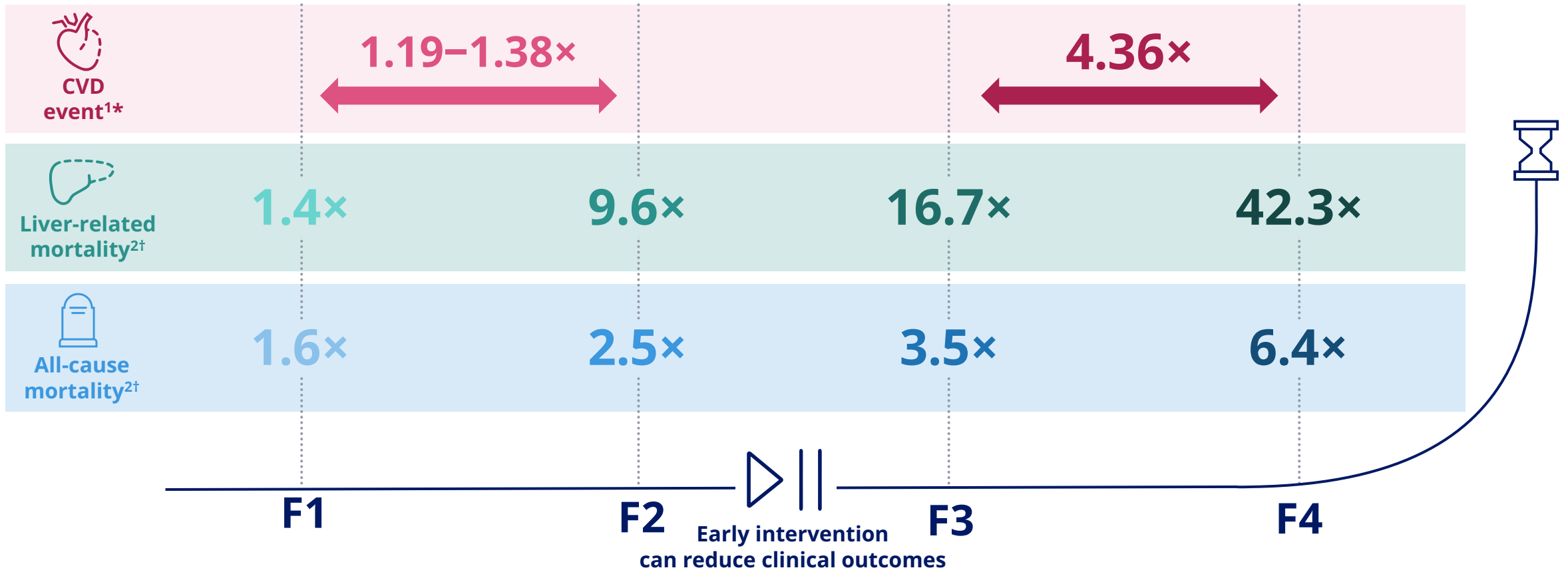
M, million; MetS, metabolic syndrome; NASH, nonalcoholic steatohepatitis; T2D, type 2 diabetes.
Younossi ZM et al. Hepatology 2016;64:73-84.





NASH-driven fibrosis progression increases risk of cardiovascular events and liver-related and all-cause mortality

Risk of:



*Compared with patients with F1–F2. †Compared with patients with F1.
 CVD, cardiovascular disease; F, fibrosis stage; NASH, nonalcoholic steatohepatitis.
 1. Dulai PS et al. *Hepatology* 2017;65:1557–65; 2. Ekstedt M et al. *Hepatology* 2015;61:1547–54.



Patients living with NASH have a higher economic burden

Nonmedical and indirect costs



Caregivers account for the majority of direct nonmedical costs



Other costs include **transport, disability allowances, alternative therapies, home alteration, and OTC remedies**



Indirect costs are very high globally, accounting for **productivity loss**

\$5,350

Indirect costs

\$4,775

Direct nonmedical costs

\$12,807

Total mean annual cost of NASH per patient across USA & Europe¹

\$2,683

Direct medical costs

Direct medical costs



The primary direct cost is medicines



There are **up to 27 different drugs** to treat NASH comorbidities



Other costs include **“off-label” prescribing of medication, hospitalizations and surgical procedures**



Costs for patients with advanced fibrosis were higher than for those with early-stage fibrosis

All costs converted from Danish Kroner values on October 12, 2022.

NASH, nonalcoholic steatohepatitis; OTC, over-the-counter.

1. O'Hara J et al. JHEP Rep 2020;2:100142.



**Driving change
for generations**



Guideline recommendations for NAFLD/NASH diagnosis and management





Professional associations have developed guidelines/guidance on NAFLD/NASH management

AGA Clinical Care Pathway 2021

EASL Clinical Practice Guideline 2021

AASLD Practice Guidance Practice 2023

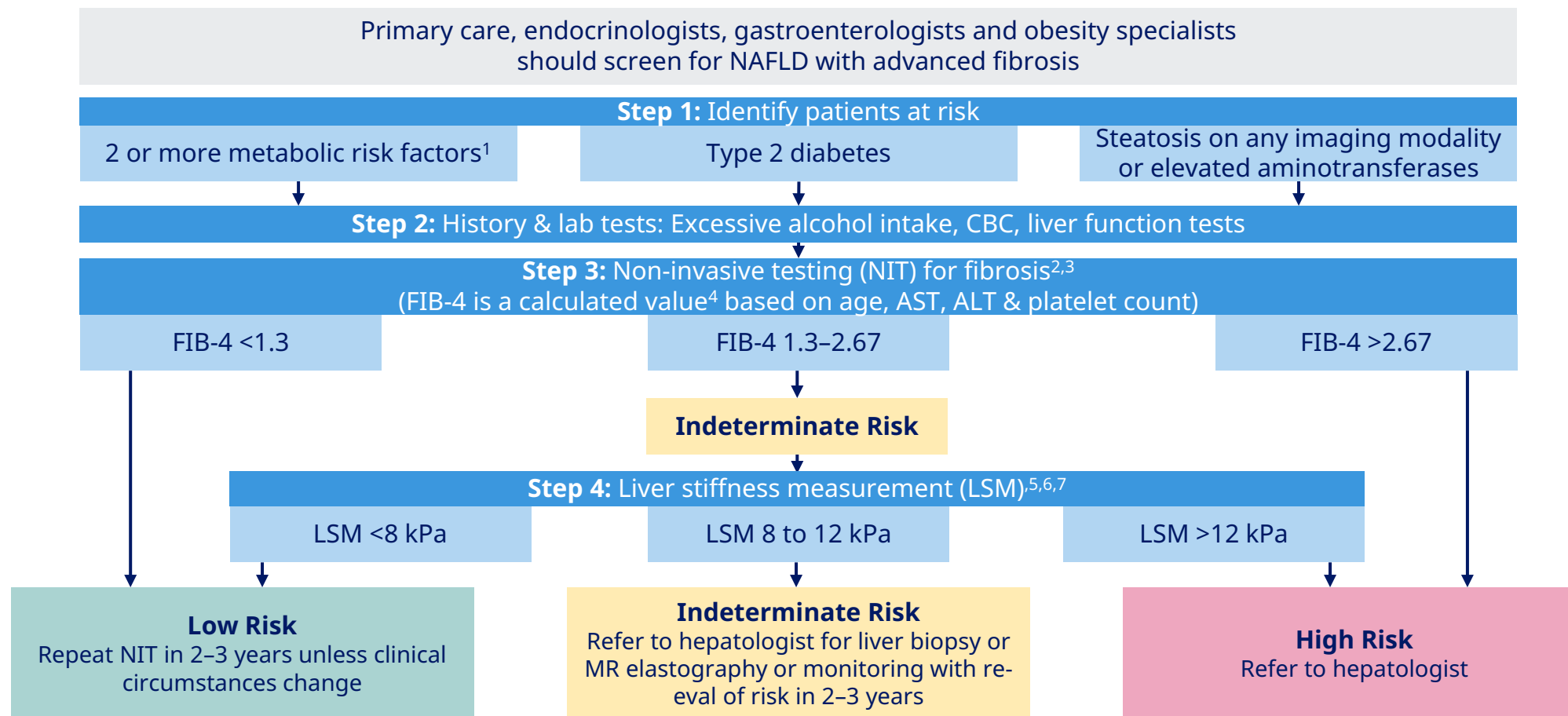
AACE Clinical Practice Guideline 2022





AGA Clinical Care Pathway 2021

Screening for advanced fibrosis related to NAFLD/NASH



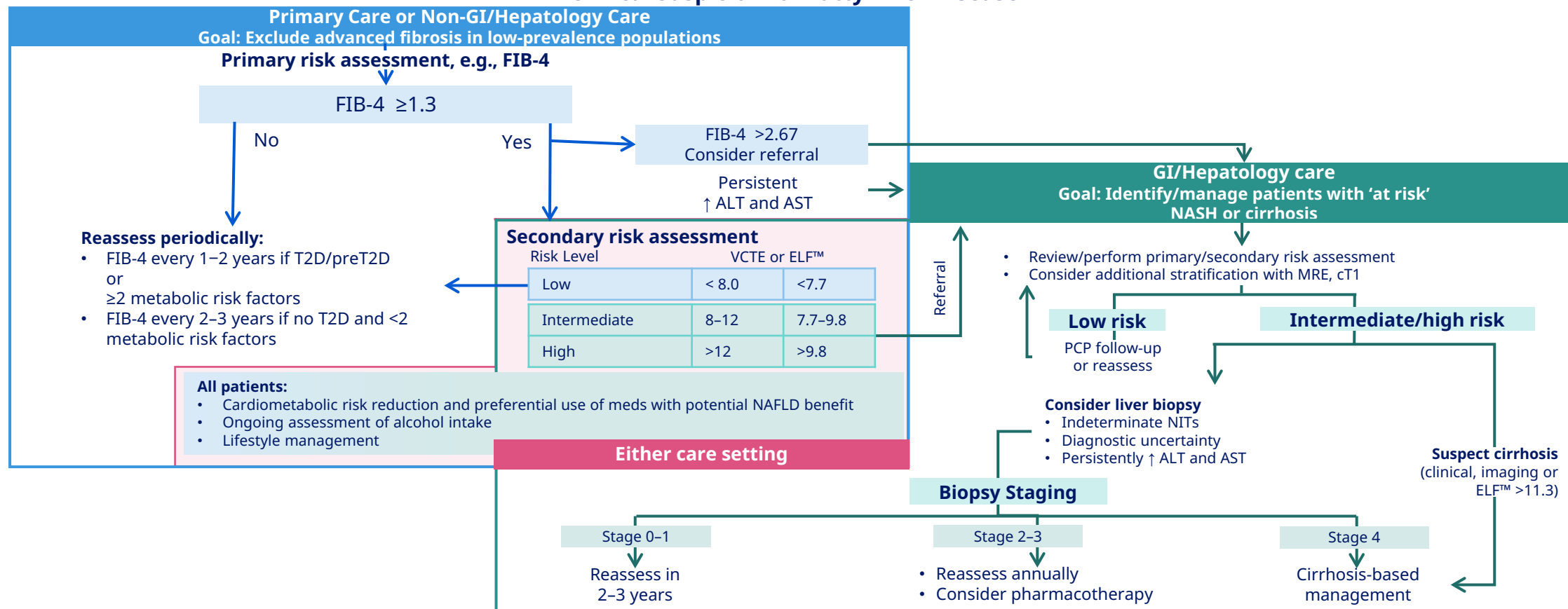
1. Metabolic risk factors: central obesity, high triglycerides, low HDL cholesterol, hypertension, prediabetes, or insulin resistance. 2. For patients age >65, use FIB-4 <2.0 as the lower cutoff. Higher cutoff does not change. 3. Other NITs derived from routine laboratories can be used instead of FIB-4. 4. Many online FIB-4 calculators are available such as <https://www.mdcalc.com/fibrosis-4-fib-4-index-liver-fibrosis>. 5. Ultrasound acceptable if vibration-controlled transient elastography (VCTE, FibroScan®) is unavailable. Consider referral to hepatologist for patients with hepatic steatosis on ultrasound who are indeterminate or high risk based on FIB-4. 6. LSM values are for VCTE (FibroScan®). Other techniques such as bidimensional shear wave elastography or point shear wave elastography can also be used to measure LSM. Proprietary commercially available blood NITs may be considered for patients considered indeterminate or high risk based on FIB-4 or APRI, or where LSM unavailable. 7. Eddowes et al. uses 8.2 and 12.1 kPa as cutoffs for LSM using VCTE. Validation of simple (rounded) cutoffs reported by Papatheodoridis et al. Adapted from: Kanwal F et al. Gastroenterol. 2021;161:1657–69.



AASLD Practice Guidance 2023

Clinical practice across caregiver spectrum

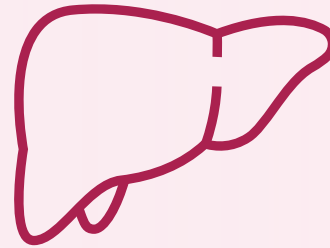
Clinical Suspicion for Fatty Liver Disease



AASLD, American Association for the Study of Liver Diseases; ALT, alanine aminotransferase; AST, aspartate aminotransferase; cT1, corrected T1; ELF™, enhanced liver fibrosis; FIB-4, fibrosis-4 index; GI, gastroenterology; MRE, magnetic resonance elastography; NAFLD, non-alcoholic fatty liver disease; NASH, non-alcoholic steatohepatitis; PCP, primary care physician; T2D, type 2 diabetes; VCTE, vibration-controlled elastography. Rinella ME et al. Hepatology. 2023;doi: 10.1097/HEP.000000000000323.



Novo Nordisk's commitment to Liver Health





A global company with a heritage of patient-focused innovation

Novo Nordisk has a heritage of 100 years of innovation and leadership, primarily in diabetes care.

This has given us experience and capabilities that enable us to help in defeating other serious chronic diseases: hemophilia, growth disorders, obesity, and now nonalcoholic steatohepatitis.





Products marketed in

168

countries

Total net sales

140.8

billion DKK

Supplier of nearly

50%

of the world's insulin

More than

34

million people use our
diabetes care products

Affiliates in

80

countries



R&D centres

in China, Denmark,
India, UK and US

Strategic production

sites in Denmark,
Brazil, China, France and US

Over

55,000

employees

NASH



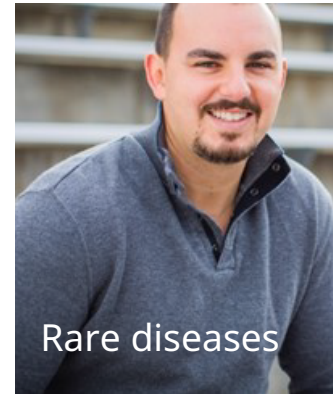
Obesity



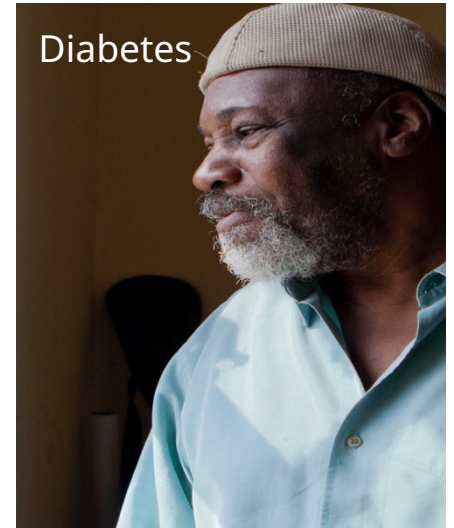
Growth
disorders



Rare diseases



Diabetes



The world's **4th** largest pharma company measured by market value¹

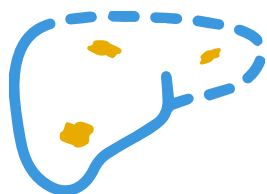
1. <https://companiesmarketcap.com/pharmaceuticals/largest-pharmaceutical-companies-by-market-cap/>



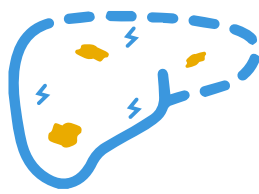
Driving change
for generations



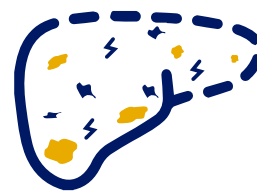
Monotherapy or combination therapies for NASH should address the individual's disease stage and existing comorbidities



NAFL



NASH without fibrosis



NASH with F1 & F2



NASH with F3 & F4

Outcomes

- Cardiovascular disease
- Non-hepatic malignancies
- Renal disease
- Cerebrovascular disease

- Cardiovascular disease
- Non-hepatic malignancies
- Liver disease
- Renal disease

- Liver disease
- Cardiovascular disease
- Hepatic and non-hepatic malignancies
- Renal disease

- Liver disease
- Cardiovascular disease
- Hepatic and non-hepatic malignancies
- Renal disease

Lifestyle modification

- Liver-specific
- Metabolic benefits

± **Drugs that can resolve steatohepatitis**

± **Drugs that improve glycemic control/improve dyslipidemia/decrease CVD/ induce weight loss/lower malignancy risk**

± **Drugs that prevent fibrosis progression**

± **Drugs that reduce fibrosis**

CVD, cardiovascular disease; F, fibrosis stage; NAFL, nonalcoholic fatty liver; NASH, nonalcoholic steatohepatitis. Vuppalanchi R et al. Nat Rev Gastroenterol Hepatol 2021;18:373-92.